Focus Dynamics Technologies Berhad ("Focus" or the "Company") (Company No: 582924-P)

Interim Financial Reports for the 1<sup>ST</sup> quarter ended 31 October 2009

# A. EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD ("FRS") 134 INTERIM FINANCIAL REPORTING

## A1. Basis of Preparation

- (a) The interim financial statements are unaudited and have been prepared in compliance with FRS 134 Interim Financial Reporting and Appendix 9B of the Listing Requirements of the Bursa Malaysia Securities Berhad ("Bursa Securities") for the ACE Market.
- (b) The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 July 2009 except for the following new and revised FRS which is effective for financial period beginning on or after 1 July 2009:

## FRS 8 Operating Segments

FRS 8 replaces FRS  $114_{2004}$  Segment Reporting and requires a "management approach", under which segment information is presented on the same basis as that used for internal reporting purposes. The adoption of this standard only impacts the form and content of disclosures presented in the financial statements of the Group. The adoption of the said FRS does not have any significant financial impact on the Group.

## A2. Audit Report of the Preceding Annual Financial Statements

The audit report for the annual financial statements of the Company and its subsidiaries for the financial year ended 31 July 2009 were not subject to any qualification.

#### A3. Seasonality or Cyclicality of Operations

The Group's business operational results were not materially affected by any major seasonal or cyclical factors.

#### A4. Unusual Items affecting Assets, Liabilities, Equity, Net Income or Cash Flows

During the current quarter under review, there were no items or events that arose, which affected the assets, liabilities, equity, net income or cash flows, to the effect that is unusual nature, size or incidence.

## A5. Material Changes in Estimates

There were no changes in estimates of amounts reported that have material effect on the results for the current quarter under review.

# A6. Issuances, Cancellations, Repurchase, Resale and Repayments of Debt and Equity Securities

There were no issuance, cancellations, repurchases, resale and repayment of debt and equity securities during the current quarter under review.

## A7. Valuation of Property, Plant and Equipment

There were no changes in the valuation of the property, plant and equipment reported in the previous audited financial statements that will have effect in the current quarter under review.

#### A8. Dividend

No dividend has been declared or paid by the Company during the current quarter under review.

## A9. Segmental Information

The Company is principally an investment holding company. The subsidiaries are principally engaged in the manufacturing, marketing, distribution and sale of industrial instruments for the control of industrial machines and process, research and development of variable speed drive, providing a range of support services covering project management services, maintenance support, engineering conceptualisation, system audit, energy saving services and other related support services.

Business segments in revenue and results of the Company and its subsidiaries ("Group") for the current quarter and current year to date for 31 October 2009 are as follows:

	Current Quarter 31/10/2009	Current Year To Date 31/10/2009
	RM'000	RM'000
Business Segments		
Manufacturig	125	125
Trading and services	2,165	2,165
Others	890	890
Total revenue	3,180	3,180

# A9. Segmental Information (Cont'd)

A breakdown of business segments in total assets of the Group is as follows:

		As at
	As at end of	preceding
	current	financial year
	quarter	ended
	31/10/2009	31/07/2009
	RM'000	RM'000
Total assets		
Manufacturing	8,172	8,733
Trading and services	13,494	13,499
Others	5,127	4,882
Total assets	26,793	27,114

A breakdown of business segments in total liabilities of the Group is as follows:

	As at end of current quarter 31/10/2009 RM'000	As at preceding financial year ended 31/07/2009 RM'000
Total liabilities		
Manufacturing	1,520	2,699
Trading and services	1,590	2,349
Others	9,370	8,956
Total liabilities	12,480	14,004

Segmental revenue and results in geographical areas of the Company and its subsidiaries ("Group") for the current quarter and current year to date for 31 October 2009 are as follows:

	Current Quarter 31/10/2009 RM'000	Current Year To Date 31/10/2009 RM'000
Segment Revenue		
Domestic	2,842	2,842
Export	338	338
Total revenue	3,180	3,180
Segment Results Domestic Export	(189) 77 (112)	(189) 77 (112)
Interest income Interest expenses Gain to Group on disposal of subsidiaries and	11 (90)	11 (90)
associated company	136	136
Share of results of associated companies	(122)	(122)
Taxation	(4)	(4)
Minority Interest	-	-
_	(181)	(181)

### A9. Segmental Information (Cont'd)

A breakdown of segmental total assets in geographical areas of the Group is as follows:

		As at
	As at end of	preceding
	current	financial year
	quarter	ended
	31/10/2009	31/07/2009
	RM'000	RM'000
Total assets		
Domestic	26,788	27,109
Export	5	5_
Total assets	26,793	27,114

## A10. Material Events Subsequent to the End of the Interim Reporting Period

Save as disclosed below, there were no material events subsequent to the current financial quarter ended 31 October 2009 and up to the date of this report, which is likely to substantially affect the results of the operations of the Company, which have not been announced:

- (a) On 20 November 2009, Oxy Deluxe Sdn. Bhd., a dormant company incorporated in Malaysia, which is a wholly owned subsidiary of Focus Dynamics Technologies Berhad., has been voluntarily strike off.
- (b) On 22 December 2009, DPC Industry Sdn. Bhd and DPC Industrial (PG) Sdn. Bhd., both companies incorporated in Malaysia, which is 100% and 60% owned subsidiaries respectively of Focus Dynamics Distribution Sdn. Bhd. have been disposed.
- (c) Focus Energy Solutions Sdn. Bhd., a company incorporated in Malaysia, which is a 51% owned subsidiary of Focus Dynamics Centre Sdn. Bhd. has been disposed on 22 December 2009.
- (d) Focus Dynamics Drives Sdn. Bhd. had on 22 December 2009 disposed its' 35% owned associated company, VAW Technology Sdn. Bhd., a company incorporated in Malaysia.
- (e) The Company has on 17 December 2009 announced that Elpower Holdings Limited, a dormant company incorporated in Hong Kong, which is a wholly owned subsidiary of Focus Dynamics Technologies Berhad has been dissolved.

#### A11. Changes in the Composition of the Group

There are no changes in the composition of the Group during the quarter under review.

## A12. Contingent Liabilities

Save as disclosed in Note B11, there were no material contingent liabilities as at 31 October 2009 and up to the date of this report.

# A13. Capital Commitments

There are no material capital commitments as at 31 October 2009 and up to the date of this report.

Focus Dynamics Technologies Berhad ("Focus" or the "Company") (Company No: 582924-P)
Interim Financial Reports for the 1<sup>ST</sup> quarter ended 31 October 2009

#### B. ADDITIONAL INFORMATION REQUIRED BY "BURSA SECURITIES"

#### **B1.** Review of Performance

For the three (3) months period ended 31 October 2009, the Group recorded a total revenue of RM3.18 million, as compared to RM5.71 million for the corresponding period in the preceding year, a decrease of 44.3%. The Group posted a loss before taxation of RM0.18 million for the current quarter as compared to loss before taxation of RM0.16 million in the preceding year's corresponding quarter, an increase of 12.0%. The decrease in revenue and the increase in loss before taxation is due to the Group's strategy to consolidate their core business segment of energy management and automation. The very tough market environment also contributed to the overall results in revenue loss and higher loss after taxation.

## **B2.** Comparison of Current Quarter Results with the Preceding Quarter

	First Quarter ended 31 October 2009 RM'000	Fourth Quarter ended 31 July 2009 RM'000	
Revenue	3,180	4,814	
Loss before taxation	(177)	(561)	

For the three months period ended 31 October 2009, the Group recorded a revenue of RM3.18 million, representing a decrease of 33.94% compared to the 4<sup>th</sup> quarter ended 31 July 2009. The decrease in revenue was primarily due to consolidation plan to concentrate on core segment.

The Group posted a loss before taxation of RM0.18 million for the current quarter as compared to a loss before taxation of RM0.56 million in the preceding quarter, mainly due to the previous quarter's provision for doubtful debts and obsolete inventory.

## B3. Prospects for the Financial Year ending 31 July 2010

In view of the global economic crisis, the Board of Directors is of the view that the performance of the Group will be affected. The results for the year ending 31 July 2010 is expected to be less encouraging but should be improved compared to the year ended 31 July 2009.

### B4. Variance on Profit Forecast, Profit Guarantee and Internal Targets

The Group has not provided any profit forecast, profit guarantee or internal targets in a public document or any announcement.

#### **B5.** Taxation

	Current Quarter 31/10/2009 RM'000	Current Year To Date 31/10/2009 RM'000
Income tax expense - current quarter	4	4

The Group's tax charge for the three months period ended 31 October 2009 was higher than the statutory tax rate mainly due to certain expenses which were not allowed to set-off against the profits for tax purposes and a loss of approximately RM76,000 incurred by the holding company (Focus) and RM166,000 loss by two of the subsidiary companies (Focus Dynamics Drives Sdn. Bhd. and DPC Industrial Systems Sdn. Bhd.), which were not allowed to set-off against the profits from its other subsidiaries for tax purpose.

#### **B6.** Profit on Sale of Unquoted Investment and/or Properties

There was no disposal of unquoted investment or properties during the financial quarter under review and financial year-to-date.

## B7. Purchase and Disposal of Quoted Securities

There was no purchase or disposal of quoted securities during the financial quarter under review and financial year-to-date.

## **B8.** Status of Corporate Proposals

Save as disclosed below, as at 28 December 2009, there were no corporate proposals announced but not yet completed:

(a) On 11 August 2009, PM Securities Sdn. Bhd. had on the Focus's behalf, announced the proposed private placement of up to 45,358,661 new ordinary shares of RM0.10 each in Focus representing up to thirty percent (30%) of the total issued and paid-up share capital of Focus.

On 14 October 2009, Focus had completed the first tranche of the private placement shares with the listing of 15,000,000 ordinary shares of RM0.10 each at an issue price of RM0.10.

## B9. Group Borrowings and Debt Securities

Particulars of the Group's borrowings as at 31 October 2009 are as follows:

		RM'000
Short term borrowings		
Bank overdraft	- secured	-
Term loan	- secured	2,495
Export Credit Refinancing facility	- secured	594
Bankers' acceptance	- secured	1,936
Hire purchase	- unsecured	104
		5,129
Long term borrowings		
Term loan	- secured	2,948
Hire purchase	- unsecured	183
Total Borrowings	- -	8,260

The Group does not have any foreign borrowings as at the date of this report.

#### **B10.** Off Balance Sheet Financial Instruments

There were no off balance sheet financial instruments as at the date of this report.

## **B11.** Material Litigation

Save as disclosed below, as at 28 December 2009, the Group is not involved in any litigation, either as plaintiff or defendant, which has a material effect on the financial position and the Directors have no knowledge of any proceedings pending or threatened or any facts likely to give rise to any proceedings which might materially and adversely affect the financial position or business:

On 27 September 2005, FDD ("Defendant"), a wholly-owned subsidiary of Focus, was served with a Writ of Summons dated 12 September 2005 together with a Statement of Claims dated 9 September 2005 by Bridex Singapore Pte Ltd ("Bridex") ("Plaintiff") claiming for a sum of RM254,591.42 (equivalent to USD67,539.84 at the conversion rate of USD1 to RM3.769) for the refund of the purchase price paid in respect of ten (10) units of MX3 227+F+C and six (6) units of MX3 330+F+C for Project T2 A&A, Changi Airport and RM36,028.88 (equivalent to USD9,558.00 at the conversion rate of USD1 to RM3.769) for the refund of purchase price paid in respect of six (6) units of MX3 21 and five (5) units of MX3 29 for Project Defence Science and Technology Agency and two (2) units of MX3 75 for Project GE Aviation and on general damages, interests, costs and any other relief deemed fit and proper by the Court. The maximum exposure to liabilities of Focus is estimated at RM290,620.30 (equivalent to USD77,097.84 at the conversion rate of USD1 to RM3.769), excluding the interest and legal cost.

Messrs Saw & Co, the solicitors of FDD have filed a Statement of Defence dated 18 October 2005 with the High Court of Malaysia in Kuala Lumpur, refuting the claims made by the Plaintiff. The Defendant is claiming that on inspection of three (3) units of MX3 227, it was discovered that the first unit had been opened and the Direct Current Transformer and fan cable had been disconnected, the second unit had metal chips and cable tie in the fan compartment and metal nuts on the heatsink implying that during installation of the unit, chips from the drilling had entered the unit and caused a short circuit on the Printed Circuit Board causing the gate driver/Inverse Gate Bipolar Transistor to fail. The third unit was found to contain metal chips in the fan compartment and the ribbon cable was disconnected. When the ribbon cable was reconnected, the unit worked.

The Directors of Focus are of the opinion that FDD has a good chance of succeeding given that the three (3) units in question were mishandled either by third parties or the Plaintiff, and thus, the warranty given on those three (3) units should be void. The trial dates for this case have been fixed for 30 and 31 March 2009.

Although the case was fixed for full trial on 30 and 31 March 2009, it could not go on because the Court was not able to proceed that day. The Court instead gave further directions for the Plaintiff to comply with the refixed the matter for further case management on 5 May 2009. However, the Plaintiff failed to comply with the directions of the Court and instead of proceeding, the Court once again refixed the matter on 25 June 2009 for the plaintiff to explain. The Court has fixed the case for next mention on 29 July 2009 for further case management.

On 27 July 2009, the Plaintiff and FDD agreed to withdraw the case provided that the costs will be awarded to FDD. Even with this withdrawal, the Plaintiff has liberty to file afresh. However, in view of the limitation period running out by May 2010, it is highly unlikely that Plaintiff will do so especially since they have gone this far and now wishes to withdraw.

#### B12. Dividend

No dividend has been declared or paid during the current quarter under review and financial year-to-date.

## **B13.** Earnings Per Share

The earnings per share for the current quarter and current year-to-date is calculated by dividing the net loss attributable to shareholders of RM(181,342), by the weighted average number of shares in issue of 106,718,664 Focus shares.

	Current quarter 31/10/2009	Preceding year corresponding quarter 31/10/2008	Current year to-date 31/10/2009	Preceding year corresponding period 31/10/2008
Net loss (RM)	(181,342)	(130,843)	(181,342)	(130,843)
Weighted average no. of ordinary shares in issue Basic Loss per Ordinary	106,718,664	103,946,925	106,718,664	103,946,925
Shares (sen) Diluted Loss per Ordinary Shares (sen)	(0.17) (0.17)	(0.13) (0.13)	(0.17) (0.17)	(0.13) (0.13)

## **B14.** Utilisation of Private Placement Proceeds

The status of the utilisation of the proceeds raised from the private placement exercise ("Private Placement") of 15,000,000 Focus shares at the placement price of RM0.10 per share amounting to RM1,500,000 as at 28 December 2009 is as follows:

Purpose	Proposed Utilisation	Actual Utilisation	Intended Time Frame for Utilisation	Deviation Amount		Explanation
	RM'000	RM'000		RM'000	%	
Working Capital	1,350	709	*	641	47.5	-
Private Placement expenses **	150	69	**	81	54.0	-

Note: \* The above proceed was expected to be utilised within twelve (12) months from the listing of the Private Placement shares on 14 October 2009.

<sup>\*\*</sup> The above proceed was expected to be utilised within six (6) months from the listing of the Private Placement shares on 14 October 2009.